

Agenda



Setting the stormy scene



Weathering the COVID-19 storm on the P&L and balance sheet



Increasing visibility under adverse conditions

With you today



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On the overcast economic front...

Coronavirus:
The world
economy at risk



[Source: OECD Economic Outlook, Interim Report March 2020, https://doi.org/10.1787/7969896b-en]



Coronavirus: Carrie Lam unveils Hong Kong's biggest Covid-19 relief package yet, worth HK\$138 billion, to ensure 1.5 million workers still get paid

 Hong Kong leader sets out six-month income guarantee to save jobs and firms amid 'disastrous' impact of Covid-19

[Source: https://www.scmp.com/news/hong-kong/politics/article/3078969/coronavirus-hong-kong-set-hk100-billion-covid-19-relief]

Hundreds of Earnings Calls Show Companies More Scared than 2008

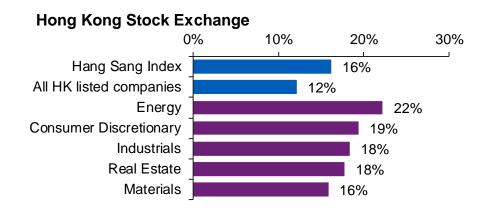
[Source: http://www.Bloomberg.com]

China Considers Dropping Numerical GDP Growth Target for 2020

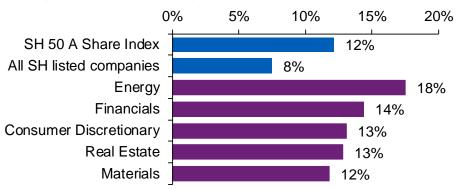
[Source: http://www.Bloomberg.com]



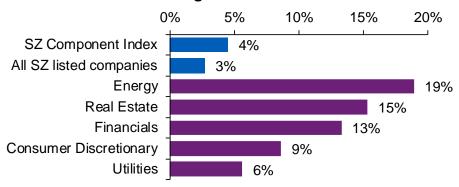
Some sectors are bearing the brunt of the storm harder



Shanghai Stock Exchange



Shenzhen Stock Exchange



Source: S&P Capital IQ



Companies are in the same rocky boat...

"...COVID-19 does cast uncertainty over the macro-economic worldwide. Given slowdown in the economic activities due to the worldwide partial lockdown, demands for crude oil, aluminium, coal and steel had been inevitably be affected. Shrinking in demand for crude oil, uncertainty in crude oil supply and turbulent in global financial market, led to plunge in crude oil prices and abnormal volatility in commodity prices in the first quarter of 2020...

The scale and duration of those remain uncertain. Prolong of such might adversely affect the Group's earnings, cash flow and financial position."

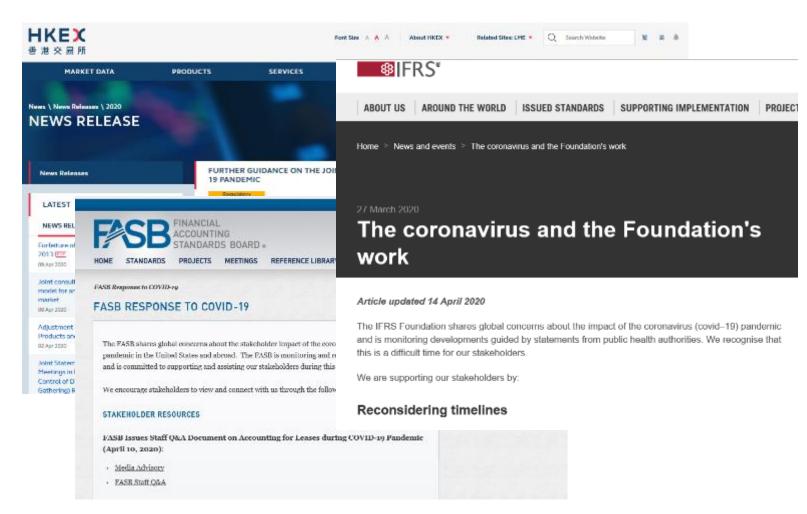
[Source: Citic Resources Holdings Limited 2019 Annual Report Financial Statements Note 45]

The outbreak of COVID-19 since January 2020 has resulted in a challenging operational environment, and will adversely impact the Group's financial performance and liquidity position. Travel demand has dropped substantially and the Group has taken a number of short-term measures in response, including aggressive reduction of passenger capacity ... passenger load factor had declined to approximately 50% and year-on-year yield had also fallen significantly. It is difficult to predict when these conditions will improve. However, the Group is expected to incur a substantial loss for the first half of 2020 ... The Directors believe that with the cost saving measures being taken ... as well as the Group's liquidity position and availability of sources of funds, the Group will remain a going concern.

[Source: Cathay Pacific 2019 Annual Report Financial Statements Note 36]



Regulators and standard-setters provide some relief...









Polling question 1

Which of the following areas do you expect will require increased consideration for your organisation in this current climate? Select the top 3 issues.

- A. Impairment of non-financial assets
- B. Fair value measurement
- C. Lessee accounting
- D. Lessor accounting 17 11072 12
- **E.** Government grant
- F. Revenue recognition
- G. Inventory valuation
- H. Valuation of financial assets
- I. Modification of financial instruments
- J. Classification of financial liabilities





Financial statement impact - overview

Better and clearer communication

Governance and controls



- Asset valuation
- Liabilities modification and provision



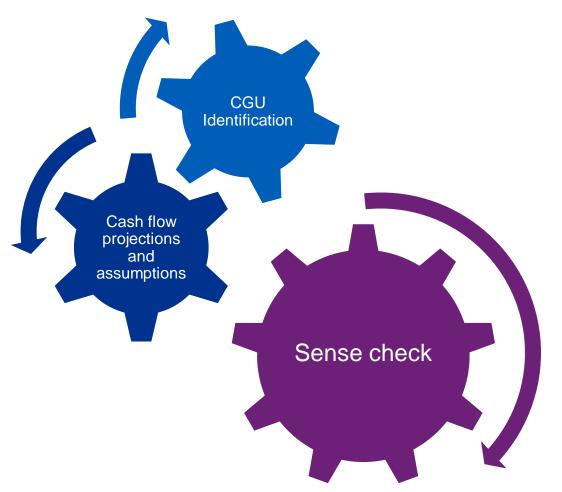
- Revenue judgement & estimates
- Expense recognition
- Presentation



 Disclosures – unusual items, risks, judgement and estimation uncertainties Regulators and auditors

Capital management and stewardship

Non-financial asset impairment - What could be the weakest link?



Could that be...?

✓ CGU identification

- Has the identification robustly tested should it be tested again?
- Are there management plans suggesting past grouping no longer appropriate?

✓ Reflection of uncertainties

- Single cash flow projection still appropriate?
- Assumptions consistent with assumptions made elsewhere?
- Sense check on VIU corroboration with observation information and the sector the entity is in? Sensitivity?



Not 'business as usual' - FVM

Fair value

- Exit price
- Market-based measurement

- Orderly transaction
- At measurement date



1. Impact of Covid-19

- a. Using quoted market price
 - Decreased liquidity: has market become inactive?
 - Increased volatility: adjust for aftermarket info?
- b. Using valuation techniques
 - Challenges associated with developing appropriate inputs



3. Cautions

- a. Inappropriate use of 'cost ≈ FV'
- b. Caveats and limitations in the valuer's report
- c. Appropriateness of management's assumptions
- d. Inconsistent or incomplete documentation



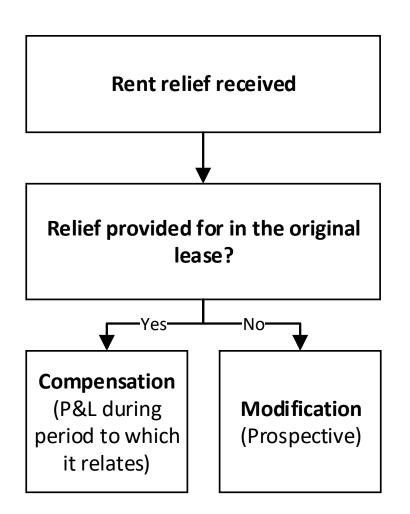


- a. Income approach
 - Short-term cash flows (CFs)
 - Longer term CFs: depend on speed and shape (i.e. V, U or L) of recovery
 - Single most likely CF vs probability-weighted CFs
 - Cash flows

 Discount rate
- Unlikely to drop
- Equity risk premium 📍
- Incorporate other specific risk premiums
- b. Market approach
 - e.g. Market multiple x Company's value driver = Company's FV
 - Appropriate identification of comparable companies?
 - Multiple incorporating impact of Covid-19 available?
 - Financial basis of the multiple and that of the company consistent?
 - Effect of discount for lack of marketability?



Lessees - if modification assessment is tricky...





26 March 2020

Issue | Details | Actions | Home

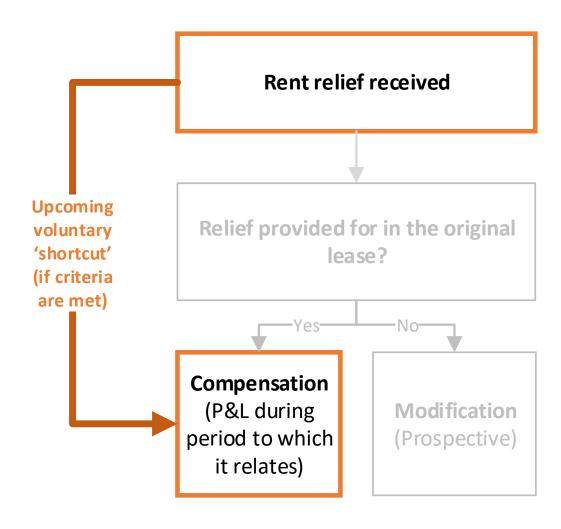
26 March 2020

What's the issue?

Due to the impact of the COVID-19 coronavirus outbreak on trading conditions, many lessees are seeking rent concessions from lessors. Rent concessions may take the form of a one-off reduction in rent, a reduction for a defined period of time or a change in the nature of rent – e.g. fixed rent payments becoming variable. For example, a number of retailers are seeking reductions in real estate rents – though similar issues may arise in other leases.



Lessee - ... then forthcoming relief isn't without a catch



Criteria:

- change in lease payments results in revised consideration that is substantially the same as, or less than before
- any reduction in lease payments affects only payments originally due in 2020
- there is no substantive change to other terms and conditions of the lease.



Polling question 2

Do you expect to adopt the lessee's modification exemption on COVID-19 related rent concession?

- A. Yes
- B. No
- C. Not applicable as we are mainly acting as lessors
- D. Not applicable other reasons (e.g. no concessions given)



Not 'business as usual' - ECLs

1. Scope

- a. IFRS 9 or equity method?
 - · e.g. loans to joint ventures/associates
- b. Subject to ECL assessment?
 - Measured at amortised cost or FVOCI (recycling) SPPI met
 - · Contract assets
 - Lease receivables
 - Most FGCs and some loan commitments issued

5. Credit insurance / financial guarantees held

Integral



No

Not Integral

Part of financial asset's
Initial carrying amount

ECL measurement

 Separately recognised

2. Simplified approach: always lifetime ECL

- a. Applicable to:
 - Trade receivables and contract assets from IFRS 15
 - · Lease receivables
- b. Provision matrix for trade receivables
 - · Revisit customer segmentation
 - · Adjust historical loss rates for current and forward-looking info



ECLs:

- Probability-weighted amount
- · Time value of money
- Reasonable & supportable info

3. General approach: 12m or lifetime ECL depending on SICR

a. SICR

- Incorporate forward-looking info
- Individual vs collective assessment
- Reasonable & supportable info required to rebut 30 DPD presumption

b. Measurement of ECLs

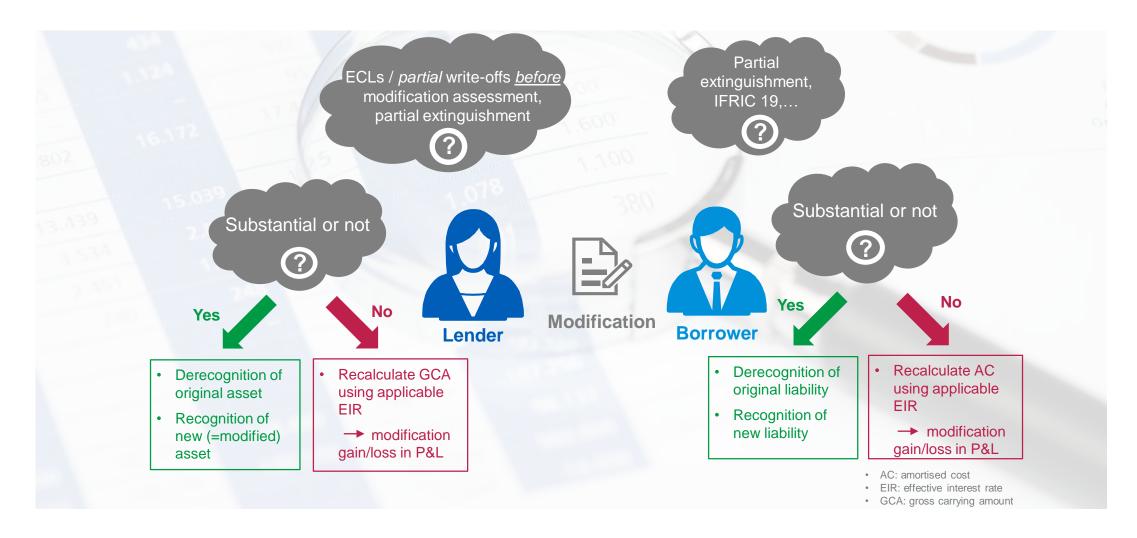
- Include additional economic scenarios?
- · Parameters updated to reflect changing conditions?

- 4. POCI financial assets
- a. Credit-adjusted EIR
- b. ∧ Lifetime ECL → P&L

- DPD: day past due
- EIR: effective interest rate
- FGC: financial guarantee contract
- FVOCI: fair value through other comprehensive income
- · POCI financial assets: purchased or originated credit-impaired financial assets
- SPPI: solely payments of principal and interest
- SICR: significant increase in credit risk

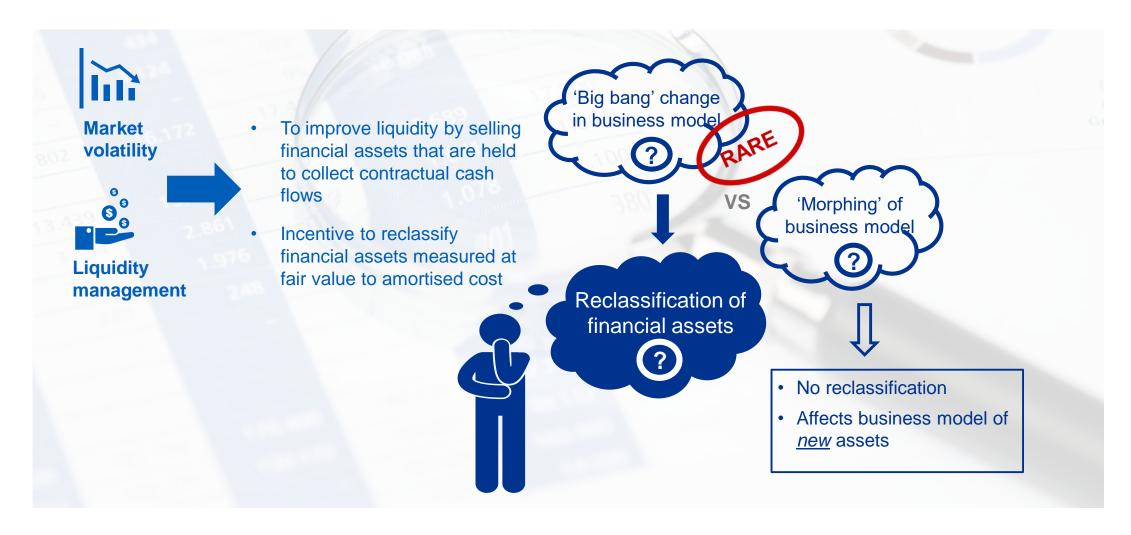


Watch out for - Modification





Watch out for - 'Morphing' of business model





Polling question 3





And frequently slipping below the radar...

Hedge accounting

Existing hedging relationships

- Do forecast transactions continue to be highly probable?
- Credit risk dominating?
- Losses accumulated in CFHR expected to be recovered?

New hedging relationships

- Dry-run before start
- No backdating of hedge documentation

Disclosures

Check need to update or add to key judgements, assumptions and estimates

Update/add risk disclosures

Liquidity management





Revenue - one key metric, many moving parts

Should revenue still be recognised?

How and when **renegotiations** should be reflected in revenue?

Should old 'point-in-time' be re-assessed?

How are revenue **estimates** affected?

Has the contract become **onerous**?

- Is legal enforceability in question, e.g. customers claiming 'force majeure'?
- Are there indications of significant increase in customers' credit risk?
- Since when have changes become enforceable?
- Which type of modifications is it IFRS 15.20, 21(a) or 21(b)?
- Are there new practices adopted to accommodate changing customer expectations and trends?
- How has customers' behavior changed (discounts, returns, amortisation of capitalized contract costs)?
- How has cost estimate changed (measure of progress)?
- Have costs increased because of closures and supply chain disruptions?
- Have prices decreased because of reduction in demand or market volatility?



Government grants - New and different programmes on offer



The Hong Kong Government unveils new round of stimulus amid 00VD-19

Summary

In light of the ongoing impact of the COVID-19 outbreek on 8 April, the Hong Kong covernment unveiled a HKD137.5 billion financial relief package to support struggling Hong Kong businesses and individuals. This is the biggest. Government relief package to: date and comes after the government's initial HKD30 billion Anti-epidemic funding that was launched in February 2020 and the HKD120 billion relief package announced in the 2020-21 Budget.

While these new measures are welcomed to many businesses, further clarity is needed around these measures and how it will apply in practice.

Overview

The Hong Kong Government uncelled a new round of stimulus package of 1900 137.5 billion on 6 April 2020 to support businesses and individuals as the COVID-19 outlineak confirmes to severely damage the global economy. The stimulus package represents approximately 5% of Hong Kong's greas domestic product and covernm a brand energy of season and sections. These resources will go towards helping businesses stay afford, alleviate some of the financial burden suffered by individuals and businesses and ultimately societ the Hong Kong economy in recovering ultra the COVID-19 class passes.

This bidded round of stimulus builds on the HKD100 billion rathet package emboursed in the 2020-21 Hong Kong Budget and also the HKD100 billion Anti-epidemic Fund approved by Legislative Council on 21 February 2020. The total relief provided by the Osvermment to date has reached HKD200 billion, representing approximately 9.5% of Hong by good stimulating to the council provided by the Osvermment to date has reached HKD200 billion. Details can be found type:

The key measures amounced in the latest economic stimulus amounced by the Government have four key components:

- 1. Job retention, job creation and job advancement;
- Sector-specific relet;
- Covernment rental concessions, fee waivers, provision of loans and loan repayment deterrate, and
- 4. Other relief through Government tacilitation

Job retention, job creation and job advancement

As part of an HKD80 billion Employment Support Scheme (ESS), the Government will provide a wage subsidy to disjoke employers. The subsidy is calculated at SDN, of the employers is controlled as SDN, of the employers is controlled as sold an elegible excisely of HKD101,000, for size months — a maximum monthly subsidy of HKD8,000 per employer. This is to assist eligible employers to retain their employees and is conditional on no redundancies are implemented by the employer. If is expected that 1.5 million employees will benefit from this unchanne.

All private sector employers making MPF contributions will be eligible, not just those in particularity hard hit industries. Whether the scheme will cover all employees of



Updates on China Social Security Policies during the Coronavirus Outbreak

Regulations discussed in this

- The Announcement issued by the Ministry of Human Resources and Social Security on Administration of Chinese Social Security Contributions during the Period of Prevention and Containment of the Spread of Coronavirus Disease 2019 [Resolvedingmingulas (2020)]
 No. 7. hereinafter referred to se Sensourcement No. 27.
- Related ennouncements issued by the local Social Security Bureau.

Since the start of 2000, people across China have been working together to light against outbreak of Coronavirus Disease 2019 (ECUNE-19). On 39 January 2020, the Ministry of Human Recourses and Social Security ("MHRSS") sould on ennouncement regarding the administration of Chinese social security contributions during the partie of prevention and constitution of the appeal of CDVID-19 (Perchettingmingdist) (2020), No. 7, hereinotter referred to as "Autonomountered No. 7"), to ensure appropriate measures are disposed by local Social Security Bureau (1988"). Several local SSBs also released their respective food practices for the administration of social security contributions in response to Announcement No. 7. In addition to Announcement No. 7, the Standing Committee of the State Council met on 18 February 2020 and decided to reduce or well-employer obligations on social security contributions for a specified period of time to ease the burden of empretizes defined within this Milkuthime.

Sallent points

Announcement No. 7 is instrumental in providing local SSSs with a framework on administrating social recursty contributions during the outbreak of COVID-19. In particular, allowing exterprises to make catch-up employer social security contributions within a period of 3 months following containment of COVID-18 authors without adversely impact the employer's rights to social security benefits.

The Standing Committee of the State Council else determined that it was appropriate to reduce or waive employer contributions to pension, unemployment and work related injury insurance schemes for enterprises in the following sneed:

Hubei Province

Setween Procurry and June 2020: All enterprises excelled in China Social Security Schemes are exempt from making employer contributions to persion, unemployment and work-related injury insurance schemes.

. Other Provinces & Cities (except Hubel)

Between February and June 2020: Micro, small and medium size emerprises are exempt from making employer contributions to persion, unemployment and work-related injury insurance schemes.



Government grants - New and different programmes on offer



Which standard applies? Eg. some assistance in the form of tax relief falls within IAS 12

Judgment on when to recognise new government assistance programmes





Understanding the conditions is crucial in identifying the right period to recognise

Be aware of the interaction with other standards, e.g. with IFRS 9 for below-market interest loans





Inefficiencies - Unprecedented pandemic; unprecedented accounting?

Production overheads during closures or operation undercapacity

- Nature or function of expense does not change
 - Unallocated production overheads -> "Cost of sales" (IAS 2.38)
 - Material amounts may warrant separate presentation within "cost of sales" on the face (IAS 1.97)
 - Total impact of an event may be analysed in notes if material

Depreciation during closures

- Depreciation begins when a PPE is available for use, and does not cease when it becomes idle (IAS 16.55)
- Exception when the PPE depreciated under usage methods

Capitalisation of borrowing costs during suspension

 Capitalisation should be suspended during extended period of suspended development (IAS 23.20)



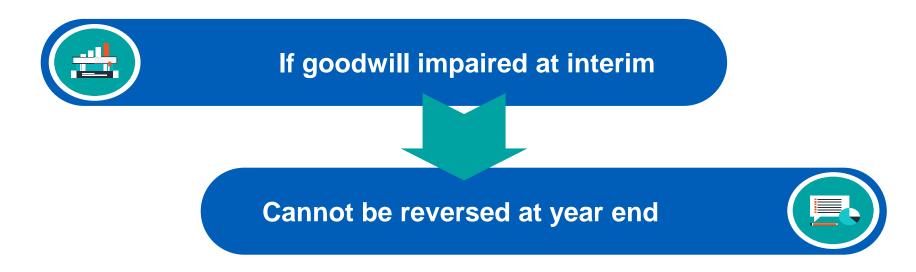


Polling question 4





Impairment test - interim reporting considerations



IAS 34.15-15C:

When an entity recognises significant amount of impairment losses in interim report, it shall:

- provide an explanation of and an update to the relevant information included in the financial statements of the last annual reporting period
- disclose the nature and amount of changes in estimates of amounts reported in prior financial years
- IAS 36 provides relevant disclosures to be considered in this regard



Interim disclosures - these are weeks where decades happen

IAS 34.15: '... explanation of events and transactions that are significant to an understanding of the changes... since the end of the last annual reporting period'

IAS 34.15C: '... interim financial report should provide an explanation of and an update to the relevant information included in the financial statements of the last annual reporting period'

- Check the need to update **or add** disclosures including key judgements, assumptions, estimates and risk disclosures including liquidity management
- Similar going concern assessments required at interim
- IAS 34.15B: Disclosures around 'significant events and transactions'
 - -> IAS 34.15C: 'Individual IFRSs provide guidance regarding disclosure requirements for many of the items listed in paragraph 15B'



Useful disclosures from the investors' perspective

Reporting during times of uncertainty

Five current questions investors seek information on.



Resources		Action		The future
1	2	3	4	5
How much cash does the company have?	What cash and liquidity could the company obtain in the short-term?	What can the company do to manage expenditure in the short-term?	What other actions can the company take to ensure its viability?	How is the company protecting its key assets and value drivers?
elpful disclosure might include.	Helpful disclosure might include:	Helpful disclosure might include:	Helpful disclosure might include:	Helpful disclosure might include:
The amount and nature of cash and liquid resources. Where the cash is located within the group (legal entities, countries, currencies etc). Whether there are any barriers to accessing the cash (capital controls, regulatory issues). Whether there is an impact from accessing the cash, such as tax or other liabilities.	Information about the company's short-term financing arrangements, facilities and other obligations and likely changes. Information about the credit lines (committed and uncommitted, drawn and undrawn) the company has access to. Whether the companyhas additional supporte g from related businesses, shareholders, suppliers. Whether there are any covenants that are being imposed or waived.	Whether the companyis changing its dividend policyor cancelling a dividend. Information on the extent to which supplier financing schemes are being used, and what commitment the provider has given to maintain access to these schemes. Information about the nature and timing of capital expenditure commitments, and whether there is any flexibility. Information about any payments that may be deferred e.g. tax payments. Information about the company's approach to its pension funding.	Information of the nature of any government-backed support, by country and any conditions that attach to this. Information about any stress testing/reverse stress testing carried out and how the viability of different parts of the group are being affected. Whether there are any intergroup guarantees and commitments. Details of how the board is monitoring the situation.	Plausible scenarios on revenue and costs over the short-term and into a longer transition period. Details of the likely impact of shorter-term decisions on the company's key assets and longer-term drivers of value e.g. people, brands, licences. Approach to supportfor employees. Information about how the company is managing commitments with customers where services are delayed. Information about how the company might adapt its business model and strategy in the short/medium term.

More guidance is available on the FRC website https://www.frc.org.uk/about.the-frc/covid-





Questions?





Takeaways

Q CI

Check the status quo

 Understanding the financial statement impact of contracts (leases, sales, loans) renegotiations and changes in business models; communicating the impact to other parts of the business will also be critical



Exercise caution and realism

- Current economic situation is still evolving with high levels of uncertainty, judgements can and should be made with care
- Ensure assumptions are realistic and consistent with the general economic environment and appropriate consideration given to severe but plausible downside scenarios



Communicate effectively

Clear and relevant disclosures are important to provide users with useful information

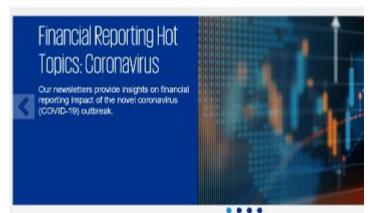


Resources and publications

Home > Savices | Audit and Assurance > IFRS nevo

IFRS news

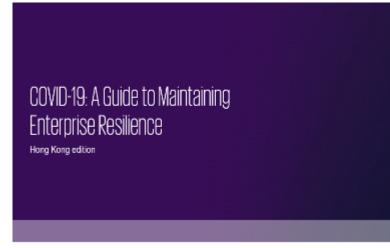
The latest need-to-know information on IFRS.



Your source for breaking news on IFRS

IFRS News features KPMG's insights on the international accounting standards and the latest global financial reporting developments. Our topic pages provide comprehensive information and resources to help you stay up to date and to guide you through the changing financial reporting framework.

- · Financial Reporting Hot Topic: Coronavirus
- . IFRS Revenue (see also for sectors)
- + IFRS Leases
- . IFRS Financial Instruments
- IFRS Insurance



Home > Insights > COVID-19: A Guide to Maintaining Enterprise Resilience

22 April 2020

This guide sets out KPMG's perspectives on maintaining enterprise-wide resilience and some practical ways in which we are helping to equip clients to tackle not just the current global health crisis but a raft of other fast-moving trends set to shape the business landscape for years to come.





OECD DOWD-19 analysis

Summary

On 3 April the OECD issued: arandyis econologica. treates and the impact of the COVID 19 crisis on cross border workers. A number of key tax issues are addressed. including the rak of a contras pentage permanent establishment or taxable presence in a new. jurispliction and changes to the tax residence status of arindividual as a result of low staffbeing kroed to work in a location other than their normal place of work.

The OEOD's guidance provinces a pragmatic approach designed to prevent

Background

The CFC Discuss is a weight on a Pupil comiting the treates and the impact of the CPMD-19 cites. A number of potentials symited the coversor may state as areast, of ley dail being forced to work in allocation other than their compligation of the treat their compligation of their contract of their co

The URCUS pudance will be helpful formant spagues who have been concerned about the impact shall discontrol may have on their tax position. However, the worth moting that it so may pudance and is not being especially on the may justed done in the region that are not OR-DD members. Further, the paper primary tests with the position mere that DM-model testes share that installs from right later under comestic law. We note that a market of juricialize is such as that URCUS and Australia have also laws of their own guidance softing out the demandation, position and hast fire other jurisdictions will take in white approach, although beginning and model to make the conditions of the demandation of the demandation



Tentative dates and topics for 2020

- 12 June Developments on sustainability reporting
- 17 July IASB's major projects
- 18 September IASB and IFRIC update
- 13 November Year-end reporting considerations







KPMG & ACCA Joint Survey

Are Hong Kong companies adopting a technologyenabled operating model?

As more organisations have invested in technology in recent years, the objective of this survey is to understand how organisations have changed or will change the way they operate and manage their talent to fully utilise the technology solutions implemented.



We would greatly appreciate it if you could provide us your thoughts on what this new normal will be by scanning the QR code.





Thank you